You can expect us to perform and achieve for you as we have throughout our entire careers.



Track Record

- Transacted more than 500 successful deals
- 75% average close ratio (compared to a 25% industry average and a 10% owner-close average)
- Numerous awards & certifications
- Active in industry associations

Oil & Gas Services

BI

Buying

Our team is your business development team to design and carry out a successful acquisition strategy, which includes target identification and acquisition.

Selling

We plan, prepare and guide you from start to finish. We anticipate the opportunities and risks, helping you see "around the corners and over the hills" to ensure your best deal.

Other Services

Value Opinion • Benchmarking Appraisal • Strategic Development



Created with a singular purpose:

Deliver unbeatable results to oil and gas industry business owners who are preparing to sell and exit or grow through acquiring a business.

Oil & Gas Business Sales and Acquisitions



private, effective, successful





Offices Serving North America The Oil & Gas Advisor 844-749-6016

www.oilgasadvisor.com



Experts in selling middle market businesses with up to \$1 billion in sales volume.

Our backgrounds are in management, engineering, accounting, oil and gas, transportation, propane and fuels. Experience includes Fortune 100 companies, independents and as owners. We understand that this is likely the most valuable deal you will do. You have one shot at doing it right. We will:

- Get you a better deal!
- Deliver more value than what you pay us!
- Ensure confidentiality throughout the process.

- · Let you continue to run the business while selling.
- Educate and guide you throughout the process.
- Help sort through options, such as a financial vs. a strategic buyer.

We "get it" when it comes to your success within the industry.



We have been corporate officers, draftsmen and roustabouts. We have gauged wells, driven trucks, loaded pipe, dug ditches, goosed grass, treated bottoms and serviced rigs.

Each of our four principals is:

- A respected leader in the M&A (mergers and acquisitions) profession
- Soundly experienced in the Oil and Gas industry
- A highly trained and experienced specialist in selling businesses and acquisitions
- An "in-the-trenches" dealmaker who will
 personally work for you

We have worked, managed and owned businesses in the oil and gas industry.

The Oil & Gas Advisor principals have deep experience and expertise in the business sale process across numerous sectors with the oil and gas industry. These include:

- Oilfield Services
- Propane Operations
- Lubricant Distributors
- Product and Equipment Manufacturers
- Fabricators
- Logistics

- Fuel Distributors
- Machining
- Retail and C-Store Chains
- Supply Companies
- Equipment Sales
- Distributors of Goods
- Construction
- Pipeline Terminals
- Trucking
- Other industry related business areas

